

## **SHEHERYAR BANURI**

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### **EDUCATION:**

Ph. D. Candidate in Political Economy and Public Policy, University of Texas at Dallas, expected May 2011  
M.S. in Economics, University of Texas at Dallas, 2008  
B. S. in Economics and Finance, University of Texas at Dallas, 2005

### **RESEARCH INTERESTS:**

Public Policy, Development, Comparative Politics, Experimental Methods, Behavioral Political Economy, Quantitative Methods

### **DISSERTATION:**

“Three Essays on the Impacts of Anti-Corruption Policies: Lab Experiments in the US and Pakistan”

### **Committee:**

Chair: Catherine C. Eckel (Economics),  
Rachel T.A. Croson (Economics), Marianne C. Stewart (Political Science),  
Rick Wilson (Rice University, Political Science), Paul Jargowsky (Public Policy)

### **Abstract:**

This dissertation focuses on the micro foundations of corrupt behavior using laboratory experiments across cultures. The project analyzes: (1) the differential allocation of punishment and its effects on bribing behavior; (2) the impact of short term punishment institutions on the sustainability of bribing behavior; and (3) the behavioral determinants of nepotism and the impact of anti-nepotism policy on trust and reciprocity within social groups. Behavioral determinants are observed and policy mechanisms are tested in two corruption games specifically designed to elicit corrupt transactions in the lab, across two different cultures (US and Pakistan). The findings of this project will have significant implications for designing future development programs that would seek to reduce corruption and foster economic and political growth.

### **GRANTS AND AWARDS:**

“Experimental Analyses of Corruption: Bribery, Nepotism, and Patronage,” National Science Foundation Dissertation Improvement Grant, \$12,000, Co-PI with Catherine Eckel (NSF SES-0921884), 2009

Vibhooti Shukla Fellow, University of Texas at Dallas: Fellowship awarded to one outstanding graduate student per academic year who has a strong interest in the application of economic theories to public policy and policy analysis and/or in econometric modeling as applied to policy problems, 2008

## **WORKING PAPERS:**

Banuri, Sheheryar, and Catherine Eckel. 2010. "Experimental Bribery in Context: Comparing the U.S. and Pakistan," Center for Behavioral and Experimental Economic Science, working paper #09-01

Banuri, Sheheryar, Catherine Eckel, and Rick K. Wilson. 2010. "Does Nepotism Pay?" Center for Behavioral and Experimental Economic Science, working paper #10-03

## **WORK IN PROGRESS:**

"The Impact of an Anti-Corruption Policy Shock on Bribing Behavior"

"Traditionalist Societies and Nepotistic Preferences: U.S. versus Pakistan"

## **CONFERENCE PRESENTATIONS:**

"Does Nepotism Pay?" with Catherine Eckel and Rick Wilson. Presented at:  
*NSF Conference on Politics Experiments: New Perspectives from the Lab, the Field, and the Classroom*, Charlottesville, VA in May 2010  
*NYU Experimental Political Science Conference*, New York, NY in February 2010  
*Southern Economics Association*, San Antonio, TX in November 2009  
*Economics Science Association*, Tucson, AZ in November 2009

"Experimental Bribery in Context: Comparing the U.S. and Pakistan" with Catherine Eckel.  
*IAREP / SABE Conference*, Halifax NS in July 2009  
*Princeton Graduate Student Conference on Experiments in Interactive Decision Making*, Princeton, NJ in November 2008  
*Economics Science Association*, Tucson, AZ in November 2008

## **INVITED LECTURES:**

"A Methodological Primer on Experimental and Behavioral Economics"  
*Institute of Business Administration*, Karachi, Pakistan, prepared for the faculty, April 2010  
*Shaheed Zulfikar Ali Bhutto Institute of Science and Technology (SZABIST)*, Karachi, Pakistan, prepared for research design course for MBA students, March 2010

## **PROFESSIONAL EXPERIENCE:**

### **Research Experience:**

Research Assistant, Professor Catherine Eckel, University of Texas at Dallas, Center for Behavioral and Experimental Economic Science, Spring 2007 - current:

- Spring / Summer 2009 Recruitment coordinator and reserve experimenter with field experiment in "Natural Disaster Preparedness in Two Small Texas Communities" (DHS 2008-ST-061-ND 0001)
- Spring / Summer 2008 Assisted in development of "Loving the Longshot: Risk-Taking and Skewed Gambles," Wireless Interactive Teaching System (WITS) (NSF DUE-0618646), and zTree programming support
- Spring / Summer 2007 Logistics support with field experiment in South Dallas, "Publicly Driven Investment, Neighborhood Change, and Household Behavior" (NSF SES-0938144)

**Teaching Experience:**

Advisor, ECON 4V99 – Independent Study in Experimental Economics, Spring 2010 – Co-advised (with Catherine Eckel) and independent research team of four advanced undergraduate students on their senior design project analyzing the effects of punishment on cooperation in a series of laboratory experiments.

Instructor, ECON 4334, Fall 2009: *Experimental Economics*

Teaching Assistant, Professor Marie Chevrier, Spring 2009: *International Negotiations*

Teaching Assistant, Professor Catherine Eckel, Fall 2007, 2008: *Experimental Economics*

Teaching Assistant, Professor Sheryl Skaggs, Fall 2008: *Class, Status, and Power; Gender and Politics*

Teaching Assistant, Professor Isaac McFarlin, Fall 2006: *Techniques for Economic Research; Labor Economics*

**WORKSHOP PARTICIPATION:**

Collaborative Research Center Summer School on Incentives and Behavioral Economics  
Summer 2010, University of Mannheim

The International Foundation for Research in Experimental Economics (IFREE) 14<sup>th</sup>  
Graduate Student Workshop Winter 2008, Chapman University

The Summer Institute on the Empirical Implications of Theoretical Models (EITM)  
Summer 2008, Washington University in St. Louis

**PROFESSIONAL ACTIVITIES:****Professional Memberships:**

*American Political Science Association, Association for Public Policy Analysis and Management, Economic Science Association*

**Refereeing:**

*Journal of Economic Behavior and Organization*

## **REFERENCES:**

### **Professor Catherine C. Eckel (Chair)**

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### **Professor Rick K. Wilson**

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### **Professor Marianne C. Stewart**

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